

YOUR DONATION HAS AN IMPACT!

22.006 people donated to the Austrian association *Menschen für Menschen* in the year 2018. Thank you for your support!

Menschen für Menschen implements various measures in the fields of sustainable land management, water, sanitation and hygiene, health care, education and income security. The goal is to improve the livelihoods of people in entire project regions.

Expenditure of donations in 2018 and an extract of implemented measures in the project regions, enabled by the Austrian association:

€ 315,283



Sustainable Land Management

- 3.46 Mio.** Distributed tree seedlings
- 163 ha** Large-scale reforestation areas
- 657.85 km** Laying out of terraces and stone or earth walls for erosion control
- 2,070** Fuel efficient stoves
- 2,323** Participants in agricultural trainings
- 233** Households with newly laid-out vegetable gardens
- 185** Modern beehives

€ 65,236



Water, Sanitation and Hygiene (WaSH)

- 32** Hand dug wells, shallow wells and spring developments, night storages etc.
- 30** Water bodies have been treated with processed endod (Leech control)
- 222** Trained water-committee members

¹ Endod = a natural, biodegradable and inexpensive molluscicide derived from the berries of a plant growing in the Ethiopian highland.

„I have always dreamed that I could give my children the chance for a better life“, says Mama Daksise. For her and daughter Lomi this dream has become a reality.

Read the whole story (German only):
www.mfm.at/lomi

€ 754,190



Education

- 3 School constructions finished
- 6,684 Participants in literacy campaign

€ 225,990



Health

- 351 Sight-saving eye surgeries (Cataract, Trichiasis)
- 10,244 Participants in counselling and HIV-tests
- 18,919 Women who received contraceptives (without condom distribution)
- 34,398 Children treated for worm infections

€ 72,014



Human Development

- 981 Participants in handicraft training courses (e.g. pottery, weaving, embroidery)
- 457 Microcredit participants

Three project regions, one common ground:

All implemented measures in the project regions Jeldu, Abune Ginde Beret and Ginde Beret are being enabled by *Menschen für Menschen* Austria.

105
employees

are working in the three project regions.

> 300,000
women, children and men

are living in the three project regions.

3,310 km²
is the total land area.

Which equals the size of Yosemite National Park.



FINANCIAL STATEMENT: MENSCHEN FÜR MENSCHEN AUSTRIA

In this breakdown of the annual financial statement, the composition of funds and their use are disclosed. The audit of annual accounts is carried out by an independent auditor. In addition, prerequisites for the conferment of the Austrian Donation Certificate are examined. *Menschen für Menschen* has been carrying the Donation Certificate without interruption since it was first introduced in 2001.

It is awarded by the Chamber of Public Accountants (KWT) each year, following an in-depth examination.

Find more detailed information about the criteria of the Donation Certificate on: www.osgs.at (only available in German)

Frequently Asked Questions:
Why project reserves?
A question of responsibility.

Menschen für Menschen supports in close cooperation with the local communities whole regions to develop themselves. Therefore the organisation takes responsibility for assuring continuous project work which is needed to reach this goal. Project plans for 3 to 5 years are drawn up

Financial needs for projects

In Million Euro

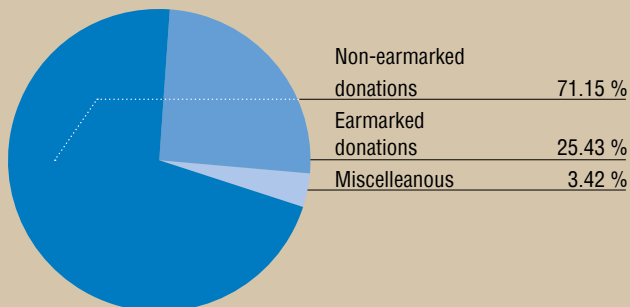
	Funds available for projects 31.12.2017	Withdrawal / Utilization of reserves	Shift in available funding resources	Allocations to reserves	Funds available for projects 31.12.2018	Planned minimum financial requirements 2019-2023
Ginde Beret IRDP*	1.00	0.52	-0.40	0.00	0.08	0.86
Abune Ginde Beret IRDP*	0.00	0.60	0.60	0.00	0.00	1.17
Jeldu IRDP*	2.80	0.32	0.00	0.00	2.48	3.77
Projects outside the project areas	0.00	0.00	0.00	0.00	0.00	0.68
Project planning and coordination	0.73	0.39	-0.20	0.00	0.14	1.41
Total	4.53	1.83	0.00	0.00	2.70	7.89

¹ Expenses for social objectives defined by the Donation Certificate.

² For required fulfilment of the new regulations for tax-deductibility of donations.

³ Appropriation to the designated project-work-capital.

Where the funds came from

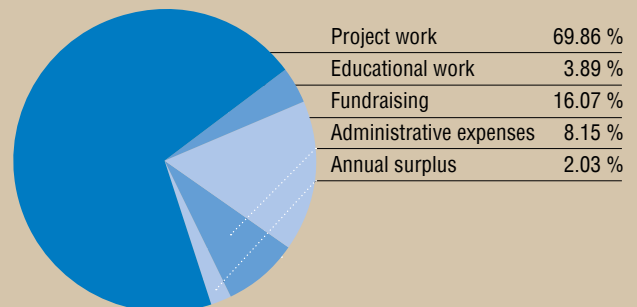


SOURCES OF FUNDS

	EURO	%
DONATIONS	2,990,548	96.58
Non-earmarked donations	2,203,194	71.15
Earmarked donations	787,354	25.43
SUBSIDIES	0.0	0.0
MISCELLANEOUS	105,690	3.42
Legacies	94,610	3.06
Interest returns	4,053	0.13
Miscellaneous	7,027	0.23

TOTAL	3,096,238	100.00
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Where the funds went to



EXPENDITURE OF FUNDS

	EURO	%
OUTPUT FOR STATUTORY PURPOSES¹	2,283,450	73.75
Project Work in total	2,163,039	69.86
Educational Work	120,411	3.89
FUNDRAISING IN TOTAL	497,641	16.07
Public relations and fundraising	481,838	15.56
Expenses for automatic data transfer ²	15,803	0.51
ADMINISTRATIVE EXPENSES	252,226	8.15
General administration	121,304	3.92
Donation administration	130,922	4.23
ANNUAL SURPLUS³	62,921	2.03

TOTAL	3,096,238	100.00
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– containing for instance how many spring developments will be constructed within this time. The plans already contain the required budget – for instance how much money will be needed for the construction of the spring developments planned. Project reserves are necessary for securing the implementation of the single project measures planned.

What does fundraising mean? Together for Ethiopia!

In Austria *Menschen für Menschen* depends on private donations to secure the future of the long-term development projects in Ethiopia. To ensure funding, a team of 11 employees (4 of which work part-time) works in our Vienna office and is responsible for

public relations, fundraising and donor information, amongst others. We are obliged to pay special attention to achieving the optimum benefit with expenses in this sector: the receipt of donations. Public relations also serve to inform supporters and the general public about our work in Ethiopia, to document progress and indicate people's needs – tasks which are clearly defined in our social mission.

Professional development cooperation and the best possible service for our supporters, especially regarding the administration of donations, require good and thorough organization. However, this is not possible without a minimum of administrative effort.

For further questions, the employees in the Vienna office will gladly assist you:
E-Mail: menschen@mfm.at
Tel.: +43(0)1/58 66 950-0

Your donation to *Menschen für Menschen* is tax-deductible in Austria! You can find all information on: www.mfm.at/absetzbarkeit (only available in German)

The Austrian Donation Certificate confirms that donations entrusted to the association *Menschen für Menschen* are used correctly and responsibly.

Donation account: Raiffeisen, IBAN AT28 3200 0000 0022 2000, BIC: RLNWATWW

