

# Your donation has an impact!

24.610 people donated to the Austrian organisation *Menschen für Menschen* in the year 2017. Thank you for your support!

Through help for self-help *Menschen für Menschen* enables people to free themselves from poverty out of their own effort. This only works if we include all areas of life such as water, health care, education, agriculture and income security. The goal is to improve the livelihoods of people in entire project regions.

**Expenditure of donations in 2017 and an extract of implemented measures in the project regions, enabled by the Austrian organisation:**

## € 280.484



### Sustainable Land Management

- 193 ha** Large-scale reforestation areas
- 1.942** Participants in agricultural trainings
- 451** Households with newly laid-out vegetable gardens
- 29** Nurseries (*Menschen für Menschen* and private)
- 4 Mio.** Distributed tree seedlings
- 911,6 km** Laying out of terraces and stone or earth walls (Erosion control)
- 195** Modern beehives

## € 144.380



### Human Development

- 10** Participants in handicraft training courses (e.g. pottery, weaving, embroidery)
- 1.049** Participants in housekeeping training measures
- 542** Microcredit participants

## € 74.013



### Water, Hygiene and Sanitation

- 40** Hand dug wells, shallow wells and spring developments, night storages, etc.
- 95** Water bodies have been treated with processed endod<sup>1</sup> (Leech control)
- 173** Trained Water-committee members

**With just a little help, Hunduma's family left the days of poverty and hunger behind. These days, the family supports itself through their own effort.**

## € 122.022



### Health

- 554** Eye surgeries (Cataract & Trichiasis)
- 13.859** Participants in counselling and HIV-tests
- 18.176** Women who received contraceptives (without condom distribution)

## € 2.292.840



### Education

- 7** School constructions finished
- 8.896** Participants in literacy campaign
- 1** Construction of Technical and Vocational Training Center (Mehure TVET)

### Thee project regions, one common ground:

All implemented measures in the project regions Jeldu, Abune Ginde Beret and Ginde Beret are being enabled by *Menschen für Menschen* Austria.

## 100

employees

are working in the three project regions<sup>2</sup>.

<sup>2</sup> All-Ethiopian staff

## >300.000 3.310 km<sup>2</sup>

women, children and men

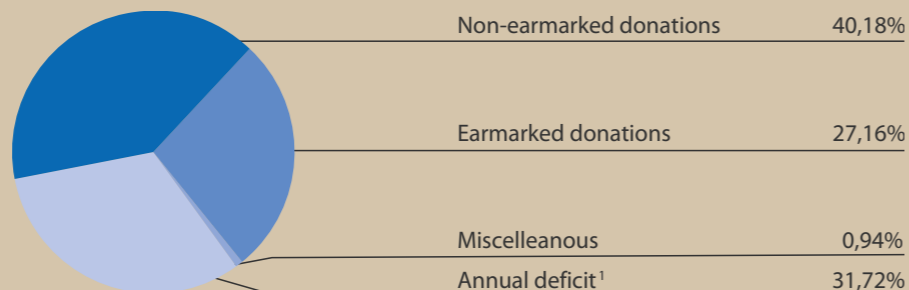
are living in the three project regions.

is the total land area.

Which equals the size of Yosemite National Park.

<sup>1</sup> Endod = a natural, biodegradable and inexpensive molluscicide derived from the berries of a plant growing in the Ethiopian highland.

## Where the funds came from

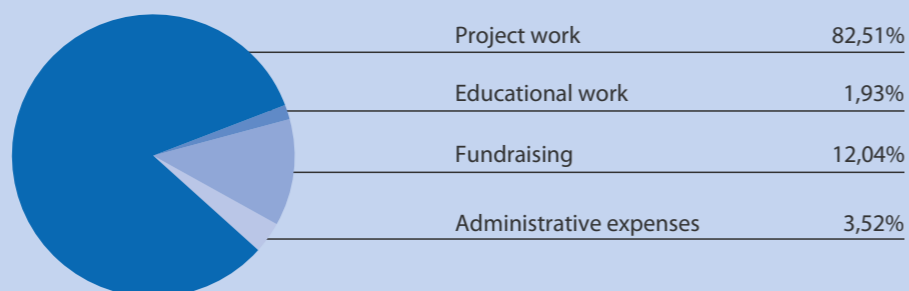


### Sources of funds

	EURO	%
<b>Donations</b>	<b>3.737.805</b>	<b>67,34</b>
Non-earmarked donations	2.230.349	40,18
Earmarked donations	1.507.456	27,16
<b>Subsidies</b>	<b>0,0</b>	<b>0,0</b>
<b>Miscellaneous</b>	<b>52.149</b>	<b>0,94</b>
Legacies	40.048	0,72
Sponsoring	0,0	0,00
Interest returns	7.775	0,14
Other	4.326	0,08
<b>Annual deficit<sup>1</sup></b>	<b>1.760.852</b>	<b>31,72</b>
<b>Total</b>	<b>5.550.806</b>	<b>100,00</b>

<sup>1</sup> Covered by the capital intended for projects.

## Where the funds went to



### Expenditure of funds

	EURO	%
<b>Output for statutory purposes<sup>2</sup></b>	<b>4.686.723</b>	<b>84,44</b>
Project work in total	4.579.754	82,51
Educational work	106.969	1,93
<b>Fundraising in total</b>	<b>668.765</b>	<b>12,04</b>
Public relations and fundraising	626.492	11,28
Expenses for automatic data transfer <sup>3</sup>	42.273	0,76
<b>Administrative expenses</b>	<b>195.318</b>	<b>3,52</b>
General administration	100.012	1,80
Donation administration	95.306	1,72
<b>Total</b>	<b>5.550.806</b>	<b>100,00</b>

<sup>2</sup> Expenses for social objectives defined by the Donation Certificate

<sup>3</sup> For required fulfilment of the new regulations for tax-deductibility of donations.

In this breakdown of the annual financial statement, the composition of funds and their use are disclosed. The audit of annual accounts is carried out by an independent auditor. In addition, prerequisites for the conferment of the Austrian Donation Certificate are examined. *Menschen für Menschen* has been carrying the Donation Certificate without interruption since it was first introduced in 2001. It is awarded by the Chamber of Public Accountants (KWT) each year, following an in-depth examination.



Hunduma and his family live in the project area Ginde Beret. Since 2011 131,000 people have been benefitting from our work in the region.

### Why project reserves? A question of responsibility

*Menschen für Menschen* supports in close cooperation with the local communities whole regions to develop themselves. Therefore the organisation takes responsibility for assuring continuous project work which is needed to reach this goal. Project plans for 3 to 5 years are drawn up – containing for instance how many spring developments will be constructed within this time. The plans already contain the required budget – for instance how much money will be needed for the construction of the spring developments planned. Project reserves are necessary for securing the implementation of the single project measures planned.

### What does fundraising mean? Together for Ethiopia

In Austria *Menschen für Menschen* depends on private donations to secure the future of the long-term development projects in Ethiopia. To ensure funding, a team of 11 employees (4 of which work part-time) works in our Vienna office and is responsible for public relations, fundraising and donor information, amongst others. We are obliged to pay special attention to achieving the optimum benefit with expenses in this sector: the receipt of donations. Public relations also serve to inform supporters and the general public about our work in Ethiopia, to document progress and indicate people's needs – tasks which are clearly defined in our social mission.

Professional development cooperation and the best possible service for our supporters, especially regarding the administration of donations, requires good and thorough organization. However, this is not possible without a minimum of administrative effort.

For further questions, the employees in the Vienna office will gladly assist you: E-Mail: menschen@mfm.at, Tel.: 01/58 66 950-0

### Financial needs for projects

In Mio. Euro	Funds available for projects 31.12.2016	Withdrawal / utilization of reserves	Shift in available funding resources	Funds available for projects 31.12.2017	Planned minimum financial requirements 2018–2022
Ginde Beret IRDP*	1,33	0,00	-0,53	1,00	<b>1,35</b>
Abune Ginde Beret IRDP**	0,00	0,00	0,00	0,00	<b>3,61</b>
Jeldu IRDP*	2,00	0,00	0,53	2,80	<b>4,13</b>
Educational projects outside the project areas	1,00	0,00	0,00	0,00	<b>1,51</b>
Project planning and coordination	0,00	0,00	0,00	0,73	<b>1,26</b>
<b>Total</b>	<b>4,33</b>	<b>0,00</b>	<b>0,00</b>	<b>4,53</b>	<b>11,86</b>

\* IRDP=Integrated Rural Development Project

\*\* Financed by RED CHAIRity Initiative.

Find more detailed information about the criteria of the Donation Certificate on (this page is only available in German):

[www.osgs.at](http://www.osgs.at)

Your donation to *Menschen für Menschen* is tax-deductible in Austria! You can find all information on (this page is only available in German):

[www.mfm.at/absetzbarkeit](http://www.mfm.at/absetzbarkeit)



The Austrian Donation Certificate confirms that donations entrusted to the association *Menschen für Menschen* are used correctly and responsibly.

Donation account Raiffeisen, IBAN AT28 3200 0000 0022 2000