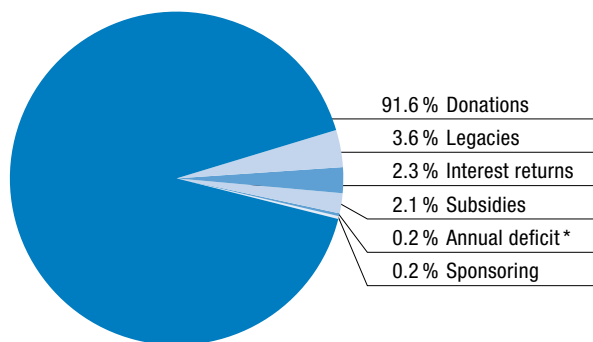


ANNUAL FINANCIAL STATEMENT

The composition of funds and their use are disclosed in the annual financial statement. Of course this is also checked by an independent auditor.

WHERE FUNDS CAME FROM



SOURCES OF FUNDS 2012

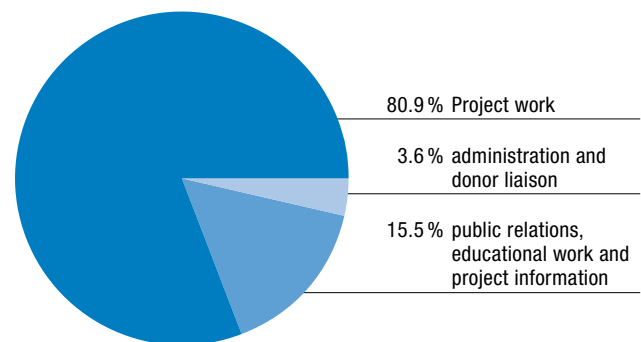
	in Euro	in Percent
Donations	5,116,664	91.6
Dedicated donations	2,062,455	
Non-dedicated donations	3,054,209	
Legacies	202,515	3.6
Interest returns	127,145	2.3
Subsidies	116,954	2.1
Sponsoring	9,554	0.2
Annual deficit*	12,610	0.2
Total	5,585,442	100.0

* Withdrawal from reserves intended for this purpose

In 2012, thanks to the commitment of 38,683 individuals, families, associations and companies, we received a total of € 5,328,733 in form of donations, legacies and sponsoring agreements. Contained therein are dedicated donations in the amount of € 2,062,455 (these are used for the implementation of predetermined projects), as well as non-dedicated donations in the amount of € 3,054,209.

Of the funds from 2012 we could allocate € 4,519,009 (that is 80.9%) to the project work in Ethiopia. With the additional use of reserves in the amount of € 310,000 intended for this purpose, we implemented projects in the amount of € 4,829,009. 15.5% were used for public relations, educational work and project information, and 3.6% for administration and donor liaison. The annual deficit (= the amount by which expenditures exceed profits incl. the release of assigned reserves) of € 12,610 was taken from reserves intended for this purpose.

WHERE FUNDS WENT TO

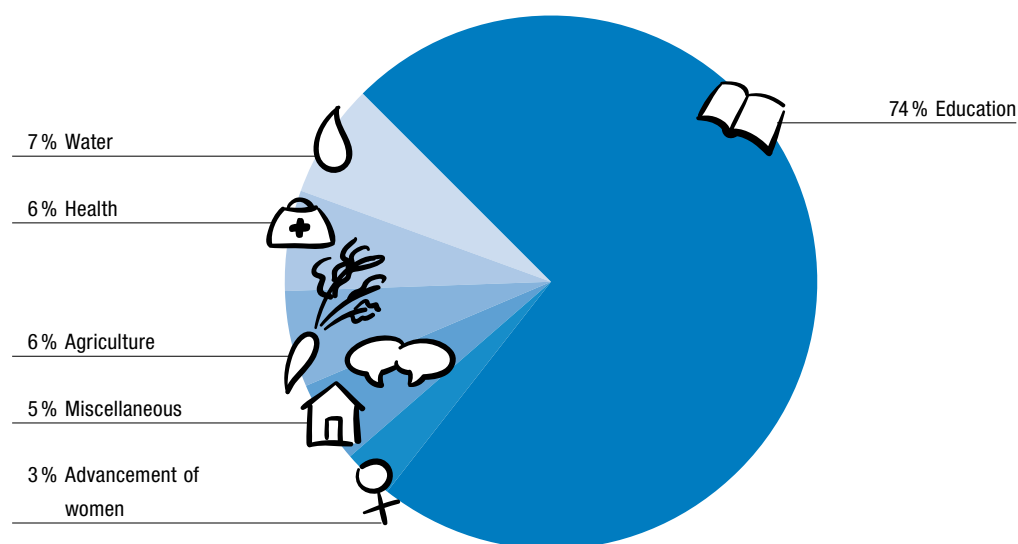


APPLICATION OF FUNDS 2012

	in Euro	in Percent
Project work	4,519,009	80.9
Total projects	4,829,009	
Release / application of project reserves	- 310,000	
Administration and donor liaison	198,210	3.6
Public relations, educational work and project information	868,223	15.5
Total	5,585,442	100.0

Menschen für Menschen implements long-term development projects for each of which we compile 3- or 5-year plans that contain the required budgetary needs. To ensure the implementation, we need to built-up reserves in time for them to be assigned to the respective projects. With the project reserves we guarantee that the measures agreed upon will be reliably implemented in the respective region and can be completed.

PROJECT EXPENDITURES BY SECTORS



Since its foundation by Karlheinz Böhm, *Menschen für Menschen* follows the approach of “integrated rural development”. In doing so, we implement measures in the areas of water supply, education, agriculture, health, infrastructure, social services and the advancement of women. All of them are linked with each other to enable the integral development of a region on a permanent basis.

Education and the transfer of knowhow play a big part. Educational activities are not limited to the construction and equipment of schools and vocational training centres but are a key component of our project work. Farmers, for example, are trained in new cultivation and husbandry methods,

or village inhabitants learn how to maintain a well or are informed about the hygienic handling of water.

But also courses dealing with the basics of business behaviour for women who take part in a microcredit programme, increasing HIV / AIDS awareness in the population, or supporting educational activities in the healthcare sector contribute to positive changes.

Hence, agriculture, the advancement of women and health are sectors characterised by intensive care work from our employees and less by financial expenditures.

PROJECTS	Reserves available for projects 31/12/2011	Withdrawal of reserves	Shift in reserves	Restoring of reserves	Reserves available for projects 31/12/2012	Planned minimum financial requirements 2013–2017
<i>Amounts in million Euro</i>						
Derra IRDP	0.00	0.00	0.00	0.00	0.00	0.02
Ginde Beret IRDP	2.79	0.00	0.32	0.00	3.11	7.13
Abune Ginde Beret IRDP	1.79	1.79	0.00	0.00	0.00	6.82
Educational projects outside the project areas	0.64	0.00	2.28	0.00	2.92	5.03
Sheno TVET construction and equipment	1.33	1.33	0.00	0.00	0.00	0.00
Project planning and coordination	0.00	0.00	0.20	0.00	0.20	1.00
Total	6.55	3.12	2.80	0.00	6.23	20.00

Your donations to *Menschen für Menschen* are tax-deductible in Austria!

Donation account: Raiffeisen IBAN AT28 3200 0000 0022 2000, BIC RLNWATWW

